

# COMPANY PROFILE

## PRODUCTS & SERVICES

- ◆ CERTIFIED FAA LIGHTING MANUFACTURER
- ◆ ISO 9001: 2015 REGISTERED
- ◆ ETL, UL, ABS, IECEx & ATEX LISTED MANUFACTURER
- ◆ ARRA & MADE IN USA QUALIFIED MANUFACTURER
- ◆ HELIPORT, VERTIPOINT & OFFSHORE MARINE HELIDECK LIGHTING
- ◆ FAA & ICAO OBSTRUCTION LIGHTING SYSTEMS
- ◆ FAA APPROVED LIGHTING EQUIPMENT
- ◆ ETL LISTED MANUFACTURER OF INDUSTRIAL CONTROL PANELS



**POINT LIGHTING CORPORATION** was founded in 1993 by a group of airfield lighting professionals dedicated to the values of service, quality and expertise in the fields of aviation obstruction lighting and airfield lighting. **POINT LIGHTING CORPORATION** offers visual navigational aids and technical advice to consultants, industrial plants, airports and contractors with quality products sold through electrical distributors and representatives. Point Lighting uniquely combines in one company years of experience in aviation lighting manufacturing, marketing and international sales.

The company has special expertise in application engineering for heliport, vertiport and offshore helideck lighting projects including hospitals, oil rigs and marine vessels. Also aviation obstruction lighting systems for cell towers, wind turbines, tall buildings and major industrial sites. **POINT LIGHTING CORPORATION** also manufactures airfield lighting products and exports 60% of its sales. **POINT LIGHTING CORPORATION** products are *Made in USA* and certified to FAA, ICAO, ATEX, IECEx, CE, CSA and numerous other applicable standards of safety and quality. Upon request, reference lists of Point heliport lighting, offshore helideck lighting and obstruction lighting projects will be furnished.

THE POINT LIGHTING CORPORATION MANUFACTURING PLANT IS LOCATED IN BLOOMFIELD, CT NORTH OF HARTFORD.  
THE TWO BUILDINGS ARE JOINED BY AN ENCLOSED RAMP FOR A TOTAL OF 48,000 SQUARE FEET.

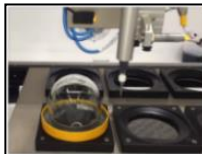


## KEY PERSONNEL

- President & Marketing Manager** Michael J. Callahan  
Mike has been known worldwide within the airfield lighting industry for the last 45 years. Before founding Point Lighting Corporation in 1993, he traveled to the Middle East and Europe for thirteen years with Westinghouse; with an independent distributor, Ohm Electrical Supply; and as the Crouse-Hinds regional sales manager and product marketing manager for airport lighting. He sold airfield lighting systems for many of the largest new development airport projects in the Middle East such as Riyadh, Jeddah, Dubai and Amman.
- Vice President - Engineering** Ryan Pape  
Ryan is the designated representative for the FAA certification program and quality control. He is responsible for electronic assembly, engineering and research & development.
- Vice President – Business Support** Christine Breton  
Chris is responsible for accounting, purchasing and human resources.
- Manufacturing Manager** Moira O'Brien  
Moira is responsible for manufacturing assembly & machining and asset control. She also certifies vendors for production materials, tools & services.
- Purchasing Manager** Meghan Pugliese  
Meghan is responsible for all purchasing and she is our registered corporate secretary.
- Sales Manager** Patrick Ogle  
Pat is responsible for sales force activities.
- Quotations Manager** Denise Gauvreau  
Denise supervises quotations, inside sales and order service
- Managing Director – EMEA** Henri Sarin  
Henri is responsible for sales & business development in Europe, Middle East & Africa.
- Order Service** Lauren Bondini & Anne Cunningham  
Lauren and Anne are the contacts for order entry and scheduling.
- Logistics & Facilities Manager** Michael Pilgrim  
Michael manages freight logistics including all export documentation and shipping/receiving. He is also the building manager.



## CUSTOM ROBOTICS – GONIOPHOTOMETER– CNC MACHINING CENTERS



## POINT LIGHTING CORPORATION

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